

CASE STUDY

Client: Turley Associates Ltd
Project Cost: £145,000

Turley Associates is the UK's leading independent planning and urban design consultancy, operating nationally, regionally and locally from a network of nine offices. They have 140 members of staff, 86 of whom are chartered planners and 25 of whom are qualified urban designers.

The Project

Turleys decided to relocate their London office to Saville Row and needed to fitout the whole area. The project included:

- Komfort Partitioning
- Storage wall and Sliding wall
- Kitchen
- Lighting
- Voice and Data
- Various electrical work
- Desking
- Seating



The Finance Package

The entire project was financed on a 3 year lease with 2 separate lease schedules to accommodate stage payments to the contractor.



In order to win the deal, Plus Finance had to successfully convince the FD of Turley Associates that leasing was a better option than a facility from their bank. Overall, leasing worked out 9% cheaper than the bank's offer and Plus Finance have subsequently arranged leases for two other fitout projects for this client.